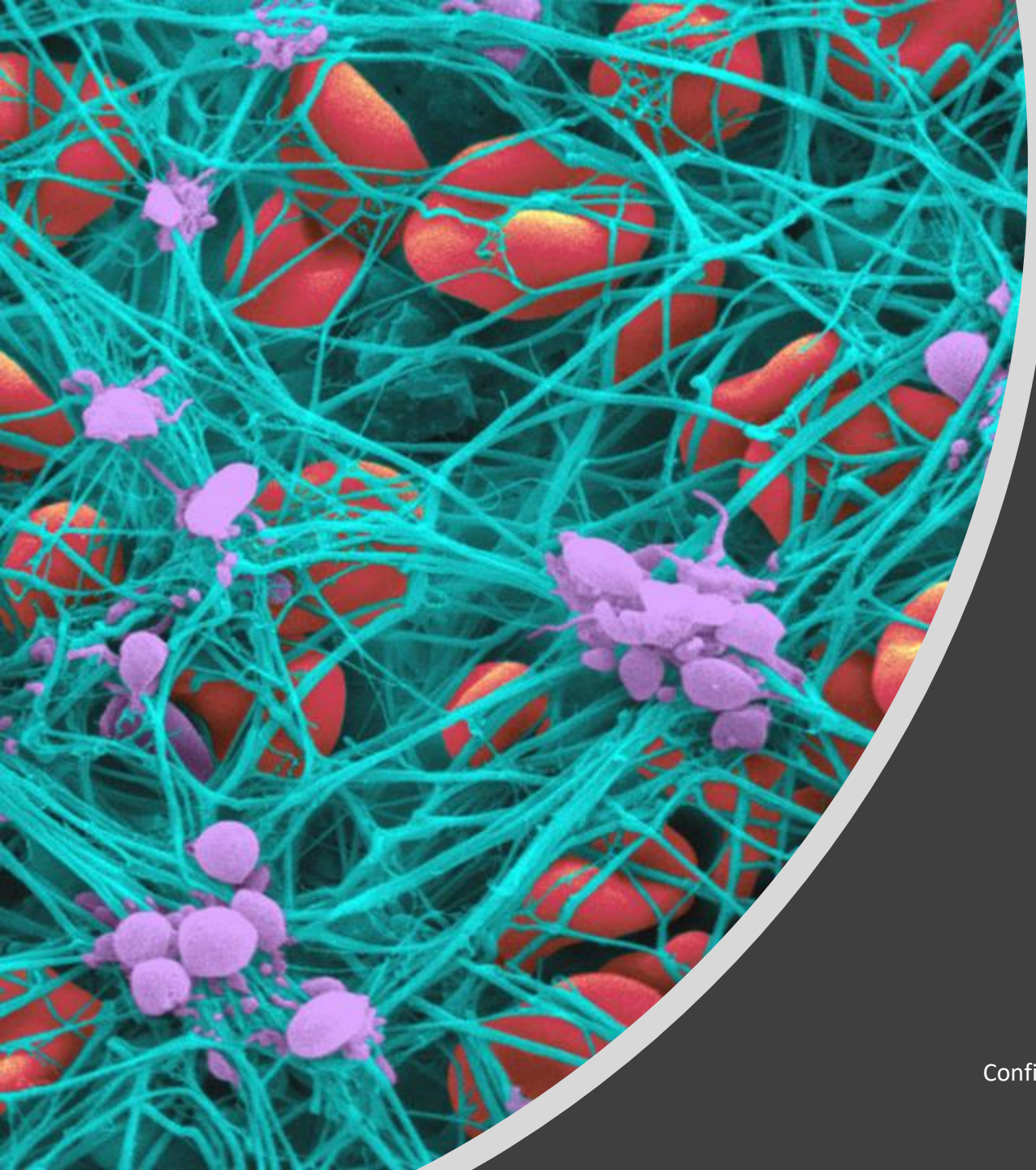


RedDress

Recreating the Natural Wound Healing Environment

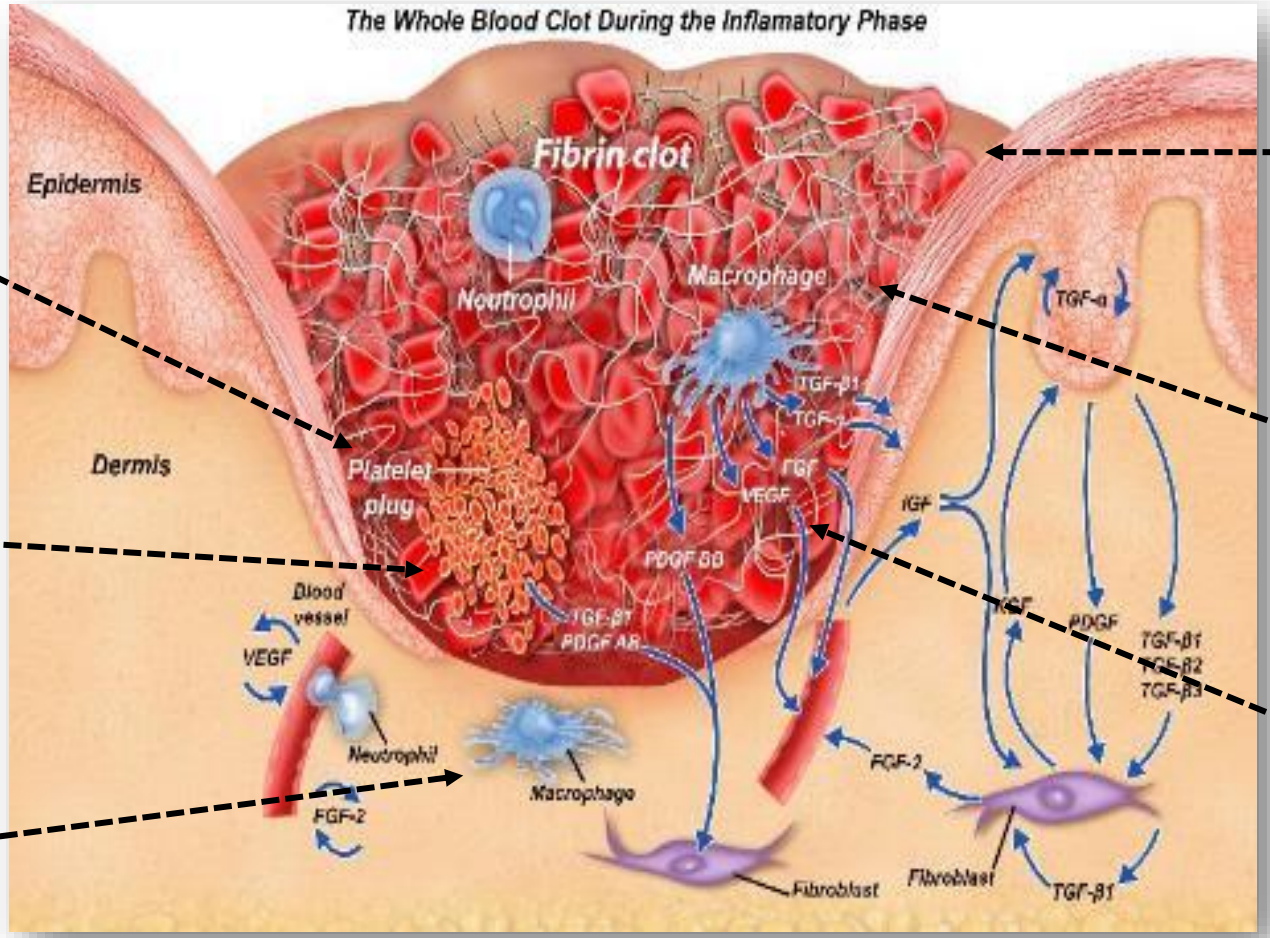
Confidential Management Presentation

MECHANISM OF ACTION

Granulation Tissue

New Blood Vessels

Macrophages & Fibroblasts



Protective Scab

Fibrin Scaffold

Released Growth Factors

CONFIDENTIAL

Click for ActiGraft Procedure Video



The Unmet Need

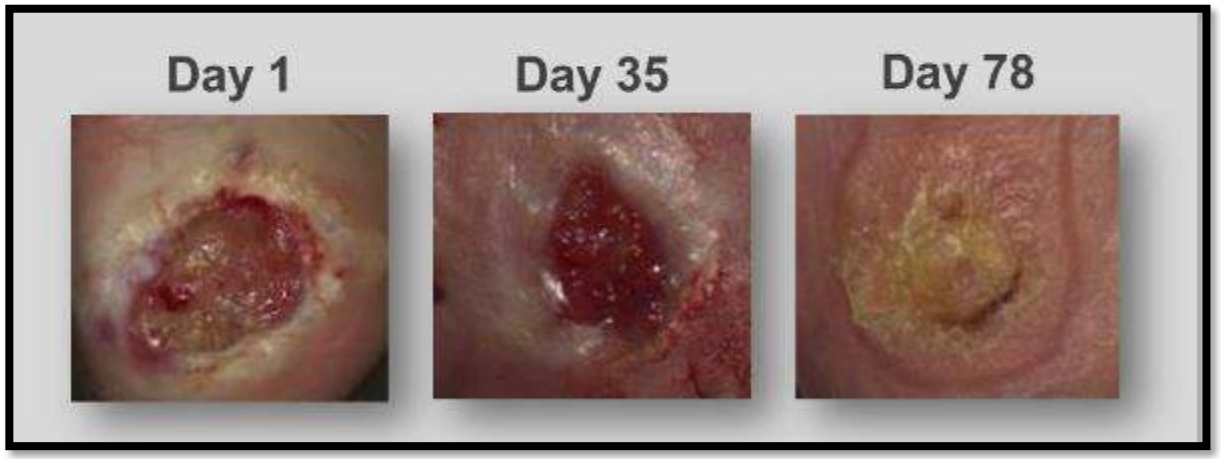
- Advanced Biologics heal vs manage chronic wounds
- Advanced Biologics are very high cost
- No product bridges the gap between cost value and healing efficacy
- **ActiGraft Does**

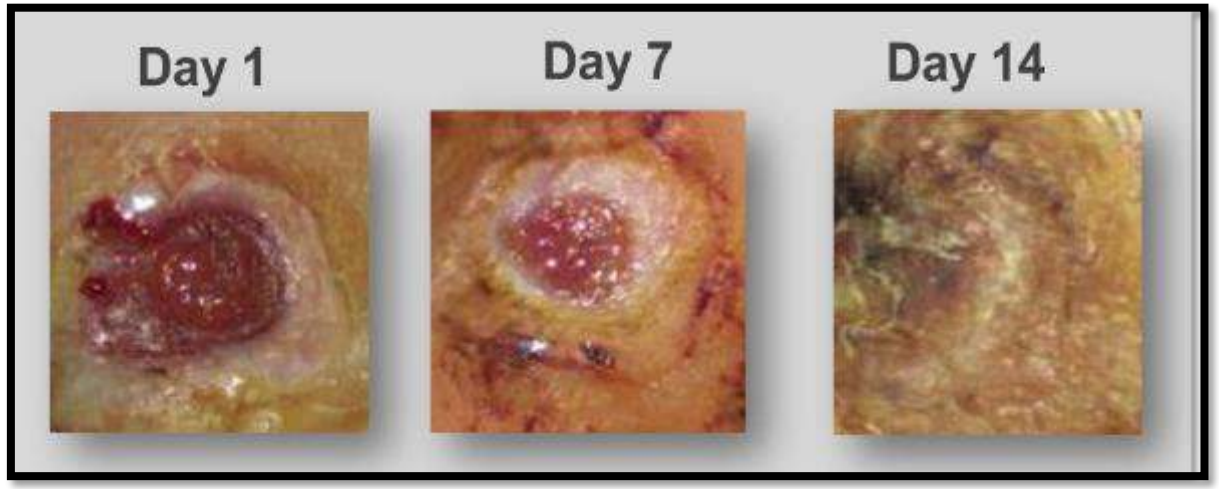
CLINICAL EFFICACY

- 3 trials completed
  - 3 wound care clinics
  - 2 specialized nursing facilities

- Total of 39 subjects enrolled
  - 20 DFU
  - 8 PU
  - 6 VLU
  - 5 Skin Tears

- Results
  - ITT population 64% complete wound closure
  - PP population 71.5% complete wound closure
  - Percentage are reduction:
    - 4 weeks = 64%
    - 12 weeks=69%





Previous Treatments:

Autologous Skin- Graft Skin Equivalent- Cellulose, Collagen Dressing- Prisma, Hyperbaric Oxygen, Calcium & Silver Alginate

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Primary Competitive Products

CTPs (allo/xenografts) - Biologics

- Primary in clinics + OR
- Not common in other care settings!

Organogenesis Inc. Advancing Healing



Osiris Therapeutics, Inc.

OASIS Ultra OASIS

EpiFix

KERECIS



Negative Pressure Wound Therapy

- Primary competition in SNFs
- Secondary in clinics + OR



KCI An Acelity Company

Pensar Medical

smith&nephew

GENADYNE

CardinalHealth

- ~5 to 15 brands in US
- KCI (Acelity) is 90%+ of market
- But SNFs are most likely to use cheaper options b/c of economics

Collagen dressings/gels

Primary competition in SNFs + HHAs
Secondary in clinics + OR



- Many brands (listed later in report)
- Some are combined w/ antimicrobial
- Cost ranges ~$10 to $40 per dressing
- Usually not reimbursed separately

Examples
beyond DFU, VLU, PU

First Line Treatment (84 YO Male)

2 weeks after trauma wound



Application



7 days after application



17 days after application



Patient: 67 year old female, refused amputation and chose ActiGraft

Wound History: ESRD; DM2; PVD; Gangrene of the great tow; Failed ray amputation an TMA; Refused BKA

Past Treatments: Wound Vac & HBO

Offloading: N/A

Day 1



Day 56



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Patient: 37 year old female

PMH: Diabetic

Wound History: Right lateral malleolus; Latrogenic vascular ulcer; Duration 2 month

- Day 1 = 16 cm^2

Past Treatments: Debridement, Silver Alginate, Oral and IV Antibiotics, Collagen

Offloading: N/A

Day 1



Day 35



Patient: 39 year old male (carpenter

Wound History: Partial amputation – electric saw accident

Past Treatments: 2 weeks standard of care

ActiGraft: 1 application for 3 weeks

Day 1



Day 27



MOHS – a superior solution for a 4MM annual procedures market (US alone)

Day 1



Day 21

